March 9, 1933.

Dear Mr. Bass:

While there have been no additional shipments of shark teeth we have quite a batch on hand and expect to make a shipment of 9 (nine) or 10 (ten) thousand (9,000 or 10,000) tomorrow. That will finish our first order of 25,000 (twenty-five thousand). Apparently production has really stepped up a bit and it is possible that we will get another lot off by the end of the week.

I am keeping Campbell Cereal Co informed about the tooth situation. If small teeth can be used we can supply twenty-five thousand promptly. That is we can supply 25,000 extra promptly at a price of $15.00 per M (thousand) supplied with small rings. These teeth are dime to penny size.

One of us must be wrong about French. From this end it appears that one Mitchell, a Chicago broker, who has been selling odments to Routh and Ryan, wrote to the office of Shark Industries to see when he could see French. I heard about that at the time but attached no importance to it. Pollock who takes care of the office at Hollywood wrote to one Mitchell telling him that French was in Chicago and might he written reached through his hotel. Mitchell could not find French at first and went ahead and made an appointment for the both of them to see the advertising agency. French says that he went there on the insistence of Mitchell and all that he told them was that all of the teeth secured would go to ZRS and that he was not especially interested in the chance of making other contacts. Now the basis of this story has documentary backing. I only know what French said about the interview part. I've been seeing quite a lot of the men that work for and with French and unless there was rather strong evidence to the contrary I think I'd accept French's word. Anyway unless your Central American contacts work out we have got to work with French or quit supplying shark teeth.

There is still a lot undone around here so I'd better be about it. Oh yes - I am sending a small package of hides from the shovel-nose shark to you in a few days. They are very small but can be supplied in quantity at a profit at around 30c each. Note that these hides are thin and will not give a whole foot square of hide.

We just subscribed to the Oil, Paint and Drug Reporter which gives current monthly quotations of 5000 (five thousand) items and also furnishes a "Green Book" with producers names, addresses etc.

The current crop of investigators seems to be working and appear to be moderately satisfied. I don't think you have missed so much on these socially but perhaps I'm mistaken.