August 2, 1939.

Professor Asa B. Chandler,
Department of Zoology,
The Rice Institute,
Houston, Texas.

Dear Professor Chandler:

On July 21, our representative, Mr. Springer, called on you. I hope that you were favorably impressed with his message and that you have now placed the name of the Zoological Research Supply on the list of fully established supply organizations rather than regarding us as a firm of limited responsibility. All this despite the difficulties that we've had in preceding years with tenebrio pupae.

At any rate, we wish to tell you that we are in the supply business because of choice rather than necessity and that we are eager to serve you in whatever capacity you may choose. We believe that our supply of specimens are the best obtainable and we would like to prove that point to you. I've been told by Mr. Springer to send you a double injected, embalmed cat on October 10 and if you have a desire to inspect samples of other specimens at that time, I will be delighted to send them.

Perhaps you should know that our supply company is a sister organization to the Bass Biological Laboratory, an informal research field station for investigators. I am enclosing a pamphlet describing the Laboratory and would be glad to write more fully about the institution, should you desire more information.

We invite your patronage, criticism, inspection, and suggestions.

Sincerely yours,

G/D
enc. 2

J. Lear Grimmer.